

MINUTES

ITF LIMITED (trading as the International Tennis Federation)

ANNUAL CONFERENCE & GENERAL MEETING 2018

Held at the

Ritz Carlton, Orlando, Florida

16 August 2018

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ATTENDANCE LIST FOR THE ITF AGM ON 16 AUGUST 2018

President Mr David Haggerty

Vice Presidents Ms Katrina Adams

Mr Anil Khanna

Mr René Stammbach

Board of Directors Mr Martin Corrie

> Mr Sergio Elias Mr Ismail El Shafei Mr Jack Graham

Mr Thomas Kønigsfeldt

Ms Celia Patrick Ms Mary Pierce

Mr Aleksei Selivanenko Mr Stefan Tzvetkov Mr Mark Woodforde Mr Bulat Utermuratov

Honorary Life Vice-President

Dr Geoff Pollard

Honorary Life Counsellors

Mrs Lucy Garvin

CLASS B MEMBER NATIONAL ASSOCIATIONS (with voting rights) represented by:

ALB - Albanian Tennis Federation Mr Dritan Kadia. General Secretary

ALG - Fédération Algerienne de Tennis

Mr Bessaad Mohamed, President

ANG - Federação Angolana de Tenis

Mr Matias Da Silva. President

ANT - Antiqua & Barbuda Tennis Association

Mr Peter Quinn, General Secretary ARG - Asociación Argentina de Tenis

Mrs Marian Morea, Board Member Mr Mariano Zabaleta, Vice President **ARM - Armenian Tennis Federation**

Mr Vahe Avetisyan, Member of the Board Mrs Lilva Chirkinvan, Member of the Board

AUS - Tennis Australia

Mr Harold Mitchell, Vice President Mr Craig Spencer Tiley, Chief Executive **AUT - Osterreichischer Tennisverband**

Mr Werner Klausner, President

Mr Thomas Schweda, Chief Executive Officer

BAN - Bangladesh Tennis Federation Mr Golam Morshed, General Secretary

BAR - Barbados Tennis Association Inc.

Dr Raymond Forde, President Mrs Patricia Murray, Vice President

BEL - Fédération Royale Belge de Tennis

Mr Gijs Kooken, General Secretary

BER - Bermuda Lawn Tennis Association

Mr Michael Wolfe. President

BIH - Tennis Assn. of Bosnia & Herzegovina

Mr Senad Hadzimesic. Director **BLR - Belarus Tennis Association** Mr Anton Yuspa, General Secretary **BOL - Federación Boliviana De Tenis**

Mr Ricardo Aguirre, President

Mr Edmundo Rodriguez, Member of the Board

BOT - Botswana Tennis Association

Dr Khaulani Fichani, Chairman

BRA - Confederação Brasileira de Tenis

Mr Ivan Machado, Second Delegate Mr Rafael Westrupp, President **BRN** - Bahrain Tennis Federation Mr Fuad AlRowaie, General Secretary **BUL - Bulgarian Tennis Federation** Mr Nikolay Gantchev, Head of Events

Mr George Krumov, Director

CAM - Cambodia Tennis Federation Mr Phalkun Mam. Juniors & Seniors Tennis

CAN - Tennis Canada

Ms Jennifer Bishop, Member of the Board

Mr Derrick Rowe, Chairman

CGO – Fédération Congolaise de Lawn

Mr Germain Ickonga Akindou, President

CHI - Federación de Tenis de Chile Mr Rodrigo Valdebenito, Nominated Delegate **CHN - Chinese Tennis Association** Ms Wenbing Sun Director. - Development COL - Federación Colombiana de Tenis Mr David Samudio Gómez. President Mr Gabriel Sanchez Sierra, Second Delegate CRC - Federación Costarricense de Tenis Mr Carlos Bravo, President **CRO - Croatian Tennis Association** Mr Neven Nakic, Vice President Mr Franc Regina, Vice President **CYP - Cyprus Tennis Federation** Mr George Korfiotis, Second Delegate Mr Epaminondas Metaxas, President **CZE - Czech Tenisova Asociace** Mr Jaroslav Balas, EA to the President Mr Ivo Kaderka, President **DEN - Dansk Tennis Forbund** Mr Henrik Charles Maris. Member of the Board Mr Henrik Thorsoe Pedersen. President DJI - Fédération Diiboutienne de Tennis Mr Mohamed Houmed Houssein, President DOM - Federación Dominicana de Tenis Mr Alexis Alcántara, Director Mr Rubén Teieda. General Secretary ECU - Federación Ecuatoriana de Tenis Mr Danilo Carrera. President **EGY - Egyptian Tennis Federation** Mr Hassan El Aroussy, Member of the Board ESA - Federación Salvadoreña de Tenis Mr Rafael Arevalo. President Miss Carolina Gonzalez, Manager ESP - Real Federación Española de Tenis Mr Tomàs Carbonell Llado. Vice President Mr Jose Antonio Senz de Broto. International **Relations Manager EST - Estonian Tennis Association** Mr Allar Hint, General Secretary **FIN - Suomen Tennisliitto** Mr Teemu Purho, Chief Executive Officer FRA - Fédération Française de Tennis Mr Hughes Cavallin, Treasurer Mr Alain Fischer, Secretary General Mr Bernard Giudicelli. President **GBR - The Lawn Tennis Association** Mr David Rawlinson, Deputy President **GER - Deutscher Tennis Bund EV** Mr Dirk Hordorff, Vice President Mr Ulrich Klaus, President Dr Eva-Maria Schneider. Vice President **GHA - Ghana Tennis Association** Mr Isaac Duah, President **GRE - Hellenic Tennis Federation**

Mr Spyros Zannias, President

GUA - Fed. Nacional de Tenis de Guatemala Mr Tulio Davila. President **GUM - Guam National Tennis Federation** Mrs Mae Hsieh. Member of the Board Mr Torgun Smith, President **HKG - Hong Kong Tennis Association Ltd** Mr Christopher Pak Nin Lai, Chief Executive Officer Mr Philip Kwan Yat Mok, President HON - Federación Hondureña de Tenis Mr Ivanhoe Cálix, President Mrs Rosa Merren, Second Delegate **HUN - Magyar Tenisz Szovetseg** Mr Tamas Hamori, Director Mr Attila Richter, General Secretary **IND - All India Tennis Association** Mr Virendra Kumar Batra, Second Delegate Mr Sunder Raju, Vice President IRI - Tennis Fed. of Islamic Republic of Iran Mrs Homeira Asadi Kavan, Women in Sport Committee Member IRL - Tennis Ireland Mr David Barber, Chairman IRQ - Iragi Tennis Federation Mr Aso Mohialdeen, President ISL - Icelandic Tennis Association Mr Hiortur Thor Gretarsson. President **ISR** - Israel Tennis Association Mr Shmuel Herzig, Honorary Life President Mr Yoni Yarom, President **ISV - Virgin Islands Tennis Association** Mrs Kelly Kuipers, Treasurer Mr William McComb, President ITA - Federazione Italiana Tennis Mr Giancarlo Baccini, Manager Mrs Luisanna Fodde, Manager **JAM - Tennis Jamaica** Mr Leroy Brown, General Secretary JOR - Jordan Tennis Federation Mr Hazem Adas, President JPN - Japan Tennis Association Mr Nao Kawatei, Member of the Board Mr Koji Watanabe, Vice President **KAZ - Kazakhstan Tennis Federation** Mr Adil Burlibayev, General Secretary Mr Yuriy Polskiy, Executive Assistant **KEN - Tennis Kenya** Mrs Wanjiru Mbugua Karani, General Secretary Mr James Kenani, President **KOR - Korea Tennis Association** Mr Yong Woon Kwak. President Ms Eunice Eun Hee Yim, Interpreter **KOS - Kosovo Tennis Federation** Mr Osman Recica, International Relations

Manager

KSA - Saudi Arabian Tennis Federation Mr Mohammed Alajaji, President Dr Fawaz Alhakmi, Director **KUW - Kuwait Tennis Federation** Mr Abdul Al-Aryan, Vice President Mr Faleh Alotaibi, Honorary Treasurer **LAT - Latvian Tennis Union** Mr Leinieks Karlis, General Secretary **LBA** - Libyan Tennis Federation Mr Khaled Ezankuli. President LBN - Fédération Libanaise de Tennis Ms Desiree Khalife Hachem. Treasurer LTU - Lithuanian Tennis Association Mr Ramunas Grusas. President MAR - Féd. Royale Marocaine de Tennis Mr Laarraf Abdelaziz, Vice President MAS - Lawn Tennis Association of Malaysia Mr Mirzan Mahathir. President MDA - Moldova Republic Tennis Federation Mr Ceslav Ciuhrii. President Mr Catalin Giosan. Member of the Board MEX - Federación Mexicana de Tenis Mr Jose Antonio Flores Fernandez, President **MGL** - Mongolian Tennis Association Mr Ider Baldansuren, Manager Mr Tunrev Batmagnai, Second Delegate **MLT - Malta Tennis Federation** Dr David Farrugia Sacco, President **MNE - Montenegrin Tennis Association** Dr Dimitrija Rasovic, President Mr Aleksandar Sekulovic, General Secretary MOZ - Confederação Mocambicana de Tenis Mr Jonas Alberto, General Secretary NED - Koninklijke Nederlandse Mr Roger Davids, President Mr Erik Poel, Chief Executive Officer **NOR - Norges Tennisforbund** Mr Alexander Kjær, General Secretary **NZL - Tennis New Zealand** Ms Julie Paterson. Chief Executive Officer **OMA - Oman Tennis Association** Mr Khalid Al Adi, President **PAK - Pakistan Tennis Federation** Mr Salim Saifullah Khan, President PAN - Federación Panameña de Tenis Mr Jorge Arrue, President PAR - Asociación Paraguaya de Tenis

Mr Julio Cesar Ferrari Yegros, President

Miss Sofía Pérez, General Secretary

Mr Gonzalo Galdos, Vice President

Mr Martin Misa, Vice President

PHI - Philippine Tennis Association

PER - Federación Deportiva Peruana de Tenis

POL - Polski Zwiazek Tenisowy Mr Victor Archutowski. Vice President Mrs Magdalena Rejniak-Romer, CEO POR - Confederação Portuguesa de Tenis Mr Vasco Costa, President Mr Joâo Santos, Vice President PUR - Asociación de Tenis de Puerto Rico Mr Hector Cabrera, Member of the Board Mr Ruben Jordan, Member of the Board **QAT - Qatar Tennis Federation** Mr Yousef Al Obaidli, General Secretary Mr Tareg Zainal, General Secretary **ROU - Federatia Romana de Tennis** Mr George Cosac, President Mr Razvan Itu, General Secretary **RSA - Tennis South Africa** Mr Gavin Crookes, President Mr Riad Davids. Vice President **RUS - Russian Tennis Federation** Mr Maxim Kozin. Executive Assistant RWA - Fédération Rwandaise de Tennis Mr Ntageruka Kassim, President SEN - Fédération Senegalaise de Tennis Mr Issa Mboup, President **SGP - Singapore Tennis Association** Mr Gilbert Ng, Consultant Mr Wilson Tay, General Secretary **SLO - Slovene Tennis Association** Mr Marko Mlakar. Vice President **SRB - Serbia Tennis Federation** Mr Goran Djokovic, Vice President Mr Dusan Orlandic, Chief Executive Officer **SRI - Sri Lanka Tennis Association** Mr Suresh Subramaniam. Vice President **SUI - Swiss Tennis** Mrs Ruth Wipfli Steinegger, Vice President **SVK - Slovak Tennis Association** Mr Igor Moska, General Secretary **SWE - The Swedish Tennis Association** Mr Christer Sjöö, General Secretary Mr Thomas Wallén, President THA - Lawn Tennis Association of Thailand Mr Kitsombat Euammongkol, President TOG - Fédération Togolaise de Tennis Mr Tagba Atafeitom, President **TPE - Chinese Taipei Tennis Association** Miss Ching-Hsin Kuo, Deputy General Secretary **TTO - TennisTT** Mr Hayden Mitchell, President **TUN - Fédération Tunisienne de Tennis** Dr Salma Mouelhi Guizani. President TUR - Turkiye Tenis Federasyonu Mr Cengiz Durmus, President Mrs Umit Yasar Yilmaz, Director - Pro Tennis

UAE - Tennis Emirates

Mr Naser Yousef Mohamed Almarzooqi, Secretary of the Board

UGA – Uganda Tennis Association Mr Cedric Babu Ndilima, President

UKR - Ukrainian Tennis FederationMr Evgeniy Zukin, Vice President

URU - Asociación Uruguaya de Tenis

Mr Ruben Marturet, President

USA - United States Tennis Association

Mrs Joan Baker, Vice President
Mr Patrick Galbraith. Vice President

Mr Michael McNulty, Member of the Board

UZB - Uzbekistan Tennis Federation

Mr Andrey Kornilov, Second Delegate Mr Igor Shepelev, General Secretary

VEN - Federación Venezolana de Tenis

Mr Jorge Andrew, Consultant Mr Diego Matute. Director

VIE - Vietnam Tennis Federation

Mr Longy Hoang, Director

YEM - Yemen Tennis Federation

Mr Sarem Alsurmi, Member, YTF

ZIM - Tennis Zimbabwe

Mr Martin Ingram, Lock President

CLASS C MEMBER NATIONAL ASSOCIATIONS (without voting rights) represented by:

AIA - Anguilla Lawn Tennis Association

Mrs Barbara Michelle Owen-Vasilis, Director

AIA - Anguilla Lawn Tennis Association

Mrs Axa Webster, Member of the Board

ARU - Aruba Lawn Tennis Bond

Mrs Yvonne Lee-Perez, Treasurer Mr Ronald Tchong. President

BDI - Fédération de Tennis du Burundi

Mr Hicintuka Libérat. President

BIZ - Belize Tennis Association

Mr Edward Musa Sr,. President

Mrs Samira Pott, General Secretary

COD - Fédération Congolaise Démocratique de Lawn Tennis

Mr Emile Ngoy Kasongo, President

CUW - Tennis Federation Curação

Mrs Noemie Panneflek de Lannoy,

General Secretary

ETH - Ethiopian Tennis Federation

Mrs Wubet Azeb Woldeselassie, General Secretary

Mr Dinka Guta Duguma, President

FIJ - Fiji Tennis Association

Mr William O'Connell, Nominated delegate

GRN - Grenada Tennis Association

Mr Jason Stanislaus, General Secretary

GUY - Guyana Lawn Tennis Association

Mr Samuel Barakat, President

Ms Cristy Campbell, Vice President

HAI - Fédération Haitienne de Tennis

Dr Melissa Dominique Etheart, Deputy General Secretary

Mr Francky St Louis, Vice President

KIR - Kiribati Tennis Federation

Mr Bantarawa letimeta. President

MAC - Macau Tennis Association

Ms Louise loc Leng Ung, President

MLI - Fédération Malienne de Tennis

Mr Mohamed Oumar Traore, President

NEP - Nepal Tennis Association

Mr Manohar Mool, General Secretary

PLW - Palau Tennis Federation

Ms Ernestine Rengiil. President

SAM - Tennis Samoa Inc

Mrs Mona Lisa Kamu. Treasurer

SEY - Seychelles Tennis Association

Ms Fatime Kante, General Secretary

SUR - Surinaamse Tennisbond

Ms Klaasje de Vroome, General Secretary

Mr Diego van der Zwart, President

SWZ - Swaziland National Tennis Union

Mr Maxwell Jele, President

TAN - Tanzania Tennis Association

Mr Dennis Makoi, President

VAN – Fédération de Tennis de Vanuatu

Mr Cyrille Mainguy, President

REGIONAL ASSOCIATIONS

ATF - Asian Tennis Federation

Ms Manpreet Kandhari, Chief Executive Officer

CAT - Confederation of African Tennis

Mr Tarak Cherif, President

Mr Hichem Riani, Chief Executive Officer

COSAT - Confederacion Sudamericana de Tenis

Mr Armando Cervone, Vice President

Mr Camilo Perez. President

COTECC - Confederacion de Tenis de Centroamerica y El Caribe

Mr Persio Maldonado. President

OTF - Oceania Tennis Federation

Mr Bruce Osborne. Vice President

TE - Tennis Europe

Mr Philippe Boss, Legal Counsel

Mr Thomas Hammerl, Chief Executive Officer

FOUNDATION MEMBERS

Boytem

Mr Serhan Doruk, ITF Foundation California Sports Surfaces

Mr Steven Lock, Vice President

Professional Tennis Registry

Mr Dan Santorum, Chief Executive Officer

Sport Group

Mr Wesley Baum, Technician

MEDIA PARTNERS

belN Media Group

Mr Antonio Falzarano, Sales Manager

Mr Daniel Markham, Senior Vice President

Mr Stewart Walker, Director - Sales and Distribution

RECOGNISED ORGANISATIONS

Centenary Tennis Clubs Association

Ms Berta Tintore, General Secretary

International Tennis Club

Mr Paul McNamee, Consultant

International Tennis Hall of Fame

Mr Todd Martin, CEO

SPECIAL GUESTS

ΙΤΔ

Mr David Green, Consultant Mr Justin Shea, Consultant

Mr Jon Tibbs, Consultant

FRA - Fédération Française de Tennis

Mrs Emmanuelle Ducrot, Board Member

POR – Confederação Portuguesa de Tenis

Mrs Maria Graça, 2019 AGM Organiser

USOC – US Olympic Committee

Mr Dragomir Cioroslan, Director

WOMEN IN SPORT COMMITTEE MEMBERS

Ms Valeria Filiaeva (BLR)

Ms Sandra Osborne (BAR)

HOST NATION OBSERVER

USA - United States Tennis Association

Ms Laura Canfield, Member of the Board

ITF STAFF

Miss Justine Albert, Executive Director
Ms Cecilia Ancalmo, ITF Development Officer
Mr Dominic Anghileri, Executive Director
Mrs Jo Becker, AGM Assistant
Ms Heather Bowler, Exec. Director -

Communications

Miss Victoria Clutterbuck, AGM Assistant

Mrs Fiona Conroy, Manager - TV

Mr Frank Couraud, ITF Development Officer

Dr Miguel Crespo, Manager

Mr Kris Dent, Senior Exec. Director - Pro. Tennis Mr Kelly Fairweather, Chief Operating Officer

Miss Vicki Fecci, AGM Organiser Mr Stephen Flexer, Finance Officer Ms Jane Fraser, EA to the President Mr John Goede, ITF Development Officer Mr Paul Lifton, ITF Rating Project Manager Mr James McGurran, International Relations Manager

Miss Hannah McLean, ITF In House Legal Dr Stuart Miller, Senior Executive Director Miss Jackie Nesbitt, Executive Director

Mr Ed Pearson, Digital Services Mr Mat Pemble, Head of ICT Mr Luca Santilli, Executive Director Mr Tim Stemp, Executive Director Mr Max Woodward, AGM Assistant

EXTERNAL STAFF

Mr	Jonathan Taylor QC	Bird & Bird LLP	Parliamentarian
Mr	Corin Bennett	Boom Boom Productions	ITF Film Crew
Mr	Tim Greifenberg	Boom Boom Productions	ITF Film Crew
Mr	Daniel Clare	Brahler	Technician
Miss	Marie Delumeau	Brahler	Interpreter
Mr	Jack Fovargue	Brahler	Technician
Mr	Nick Heidrick	Brahler	Technician
Ms	Carmen Lees	Brahler	Interpreter
Mrs	Valeria Daniela Luna	Brahler	Interpreter
Mrs	Armelle McAllister	Brahler	Interpreter
Mr	Kyle Schamel	Brahler	Technician
Mrs	Ursula Boss	N/A	Interpreter
Mrs	Anne-Marie Tonnon Wauters	N/A	Interpreter
Ms	Jenny Chandler	Marten Walsh Cherer Ltd	Verbatim Reporter
Mr	Joseph Plaiche	Marten Walsh Cherer Ltd	Verbatim Reporter

DELEGATES WHO ATTENDED THE CONFERENCE BUT WERE NOT PRESENT FOR THE AGM ON 16 AUGUST:

CLASS B MEMBERS

AUS - Tennis Australia

Mr Tom Larner, Chief Operating Officer AZE - Azerbaijan Tennis Federation

Mr Baghir Asgaralizada, Vice President

BOT - Botswana Tennis Association

Mr Atang Mokgware, Treasurer

EST - Estonian Tennis Association

Mr Enn Pant. President

PHI - Philippine Tennis Association

Mr Antonio Cablitas. President

USA - United States Tennis Association

Mr Gordon Smith, Chief Executive Officer

SPECIAL GUESTS

MC/ Host - Ms Cecilia Lagos
WTA - Women's Tennis Association
Mr Steve Simon. Chief Executive Officer

CLASS C MEMBERS

CAY - Tennis Fed. of the Cayman Islands
Mr Uli Hoppe, Director - Professional Tennis
Mr Thomas Neuert, Director
SAM - Tennis Samoa Inc
Mr Raymond Schuster, President
SOM - The Somali Tennis Association
Mrs Suhama Aden, Head of Operations & Admin.

PAR - Asociación Paraguaya de Tenis Ms Larissa Schaerer, Women in Sport Committee Member

ANNUAL CONFERENCE – 14 AUGUST 2018

Cecilia Lagos (Master of Ceremonies) welcomed the Delegates and introduced the President of the ITF, David Haggerty, to the stage.

PRESIDENT'S OPENING REMARKS

The President thanked Katrina Adams (President, USTA), Gordon Smith (CEO, USTA) and their team for the generous hosting of the 2018 Conference & AGM. He outlined the theme of the conference "Delivering Tennis for Future Generations" and previewed the main business ahead. He noted this was a critical moment for the ITF and member nations and the most important topic was the proposed reform of the Davis Cup. The Kosmos Project, if approved, would provide annually for nations \$25m in development funding, \$15m into staging world-class Finals and \$20m of player prize money.

The President reminded the nations of his promise to give every nation a voice and welcomed in particular the 13 nations who were attending their first ITF Conference and AGM for at least 10 years. One of the ITF initiatives this year was a 'Women in Sport Committee' and additionally there were four times the number of women attending the Conference than in any other year. He mentioned the number of nations represented on ITF Committees and Commissions had increased from 41 in 2015 to 64 in 2018.

Five of the eight Strategic Priorities for ITF2024 would be discussed during the Conference. The President felt that investment in the development of tennis was the key way the ITF should judge its success and was why development was at the heart of the ITF2024 Strategy. Since 2016 development spending had increased to \$10.4m an increase of \$4.5m.

He finished with a mention of the ITF's plans to launch similar reforms to Fed Cup in 2020, to those proposed for the Davis Cup this year.

GENDER EQUALITY DISCUSSION PANEL

Katrina Adams (Chair, Women in Sport Committee) introduced the delegates to the session on behalf of the Women in Sport Committee (soon to be Gender Equality Committee). She referred to the huge developments that had recently occurred with regards to gender equality in tennis, part of the ITF2024 vision, including the launch of the Committee and a 3-year partnership with the Foundation for Global Sports Development (GSD), which had enabled the attendance of many of the female delegates to Orlando. The partnership with GSD would fund workshops, educational courses and professional development for women in leadership.

The current perception is that tennis is an equal opportunity sport, which is true up to Junior level, however after this there is a gap to be closed with regards to the male to female ratio of top prize money tournaments, earnings, leadership, officiating and coaching.

With the vision of realising a truly equal advantage sport for all Katrina Adams presented the Gender Equality Strategy, based around 5 key themes: empowerment; culture; balance; value and voice, and expanded on each the main themes.

A video was shown, launching the 'Advantage All' campaign.

Katrina Adams then invited to the stage the panel for the gender equality discussion: Steve Simon (Chief Executive Officer, WTA), Homeira Asadi (Iran) and Salma Guizani (Tunisia). There followed a discussion on the many advantages of gender equality including but not limited to: the importance of education at grassroots level, changing perceptions and the economic advantages of having a 'balance in the Boardroom'. The session ended with a Q&A where delegates expressed support for the ITF's focus on this area.

GOVERNANCE REFORMS

Jack Graham (ITF Board Member, Chair Constitutional Committee) introduced the session on Governance Reforms and presented the Board of Directors' resolutions.

The Board had decided to withdraw their resolution on a **Code of Ethics**, pending further consultation to resolve some issues raised by regional and national associations. Although there was no disagreement on the importance of a Code of Ethics, at this stage the Board had decided to move ahead with a Code of Ethics for the Board and Committees only and further discussion would take place with respect to the wider application of the code.

Davis Cup and Fed Cup Regulations – the resolution to empower the ITF Board to amend the Davis Cup and Fed Cup regulations was designed to replace the current cumbersome and inefficient process which required the AGM's consent to all changes, however insignificant. This change would bring these competitions' Regulations in line with Regulations for other team competitions.

In the Q&A that followed, only one objection was raised to the resolution, however it was pointed out that the Board are entrusted to make business decisions every day, for example the investment of the ITF's reserves, without requiring AGM approval on each decision.

International Team Competitions – a resolution to enable the ITF to ensure that international team competitions have acceptable standards of integrity by requiring them to be sanctioned by the ITF, and not permitting the use of the word "world" without ITF approval.

Increase to the number of Directors elected to the Board of Directors – a resolution to increase the number of elected Directors from 13 to 14, without regard to their national or regional identity. A counter proposal from the All India Tennis Association (AITA) was similar in one respect that it would increase the number of Board Members from 13 to 14, but hugely different in that there would be a set number of Board Members coming from various regions (including a new region comprising the US, Canada, Australia, New Zealand and Guam). This resolution was not supported by the Board because members are elected to serve the interests of tennis and the ITF worldwide, and elected on personal merit rather than to represent national or regional interests. As a consequence of the AITA resolution the AGM could find itself in a position where it was no longer able to choose its own Board of Directors.

The counter proposal was presented by Virendra Batra (AITA), after which there followed an exchange of views, particularly with regards to the creation of a new 'region'.

Reduce Annual Subscription for Class C Members – a resolution to reduce the annual subscription for Class C members from \$767 to \$250

Jack Graham then introduced the individual resolutions from nations to the Meeting.

Reduction in Subscription fees proposed by US Virgin Islands - William McComb (USVI) withdrew his proposed resolution in favour of a resolution proposed by Jordan Tennis Federation.

Reduction in Subscription fees proposed by Jordan – a resolution to reduce subscriptions fees for Class B Members with only one share to \$767. The Board did not support this resolution, and noted that further constitutional change was necessary as it would mean Class B Members would be treated differently from each other dependent on their number of Shares. The Board has instead introduced a rebate programme from 2019 for these one-vote nations, who will be able to get a contribution of \$3,500 to certain development activities.

Resolution proposed by Swiss Tennis – to introduce a single ballot paper for Board and Presidential elections, the object being to avoid vote-splitting by nations who hold a higher number of Shares. To protect the secrecy of the vote, independent scrutineers would be appointed to count the vote.

Tenure of Directors - a final resolution from the Board of Directors to change the principles under which a member of the Board could be dismissed for a criminal offence was presented by Jack Graham. This was intended to ensure equality of treatment rather than strict adherence to any individual country's criminal code, and limit it to offences that are sufficiently serious.

In the discussion that followed it was suggested that the resolution should be changed to ensure any opinion came from an independent expert and not from the ITF Board. However, some delegates expressed preference for the existing constitutional wording.

ANNUAL CONFERENCE – 15 AUGUST 2018

REVIEW OF THE YEAR

The proceedings began with a video message from IOC President Thomas Bach followed by a video Review of the ITF Year.

An outline was given of the progress made across all of the ITF2024 strategic priorities from ITF President, David Haggerty, followed by progress reports from:

Ismail El Shafei (Chair, Juniors Committee) touched upon making the Junior Circuit more player friendly, ensuring players received adequate education, expanding the scope of the Junior Exempt Programme, removing the limit of the number of tournaments a nation can hold and ensuring the best players move up to the ITF World Tennis Tour.

Sergio Elias (Chair, Seniors Committee), outlined a 3-year development plan for Seniors which included a more player friendly circuit; increasing player participation; focussing on non-European markets; IPIN redevelopment, new ranking points formula and tournament structure changes, as well as improved presentation for Seniors Tennis.

Aleksei Selivanenko (Chair, Beach Tennis Committee) commented that in the 10 years since the ITF had taken responsibility for Beach Tennis the Beach Tennis Tour had expanded from just 14 tournaments in 3 nations to 320 in over 25 nations. The Beach Tennis Committee was currently focussed on creating a long term business plan to help the tour become self-sufficient and Beach Tennis would be one of the sports in the inaugural World Beach Games to be held in San Diego in October 2019.

Martin Corrie (Chair, Wheelchair Tennis Committee) informed the delegates that in November 2017 the Board approved the framework for a new Wheelchair Tennis Strategy with six key priorities. The ambition for Wheelchair Tennis was to be the most popular and inspiring wheelchair sport.

The President concluded this section by referencing several important initiatives and ongoing development programmes.

DELIVERING TENNIS FOR FUTURE GENERATIONS

The President referenced upcoming 2018 initiatives and the ITF's ambitious agenda, ITF2024, as well as the theme for the 2018 Conference and AGM "Delivering Tennis for Future Generations". He then introduced Kelly Fairweather (Chief Operating Officer, ITF) to provide more detail.

Kelly Fairweather updated the delegates on the current activities and long-term vision of the ITF Board of Directors. Delivery of the 8 Strategic Priorities would depend not only on energetic activity and careful programming, but also on 4 attitudes of mind, or values - Innovation, Proactivity, Inclusiveness and Accountability – all of which needed to be cultivated not only by individuals but by interaction in team set-ups.

To assist the path to ITF2024 there would be a series of 2-year business plans setting out short-term activities, goals and measures. Amongst specific initiatives were the launch of a new website in early 2019, the upgrading of both the ITF's photo and media archives, and further research – along with the market research firm Nielsen – into a better understanding of tennis consumers. Currently, there was also a major overhaul of the IPIN service.

In all of the mentioned activities it was crucial that the member nations shared with the ITF a unified vision of the ITF's focus and direction.

FINANCE

René Stammbach (Chair, Finance Committee) and Dominic Anghileri (Executive Director – Finance & Administration) co-presented a review of the ITF's finances.

In 2017, against a budgeted operating surplus of \$1.1m the outcome for the year was a surplus of \$1.6m. From this \$1.6m, \$1.1m was appropriated for Strategic Initiatives, at the request of the Finance Committee, leaving an operating surplus of \$0.5m.

For non-operating activities the result was a surplus of \$4.8m against a budgeted \$1.5m. This resulted from exceptional returns on the ITF's investments during the year, which increased by some 11%.

The overall surplus for the year was therefore \$5.3m (after tax).

The ITF's net assets at the end of 2017 stood at \$57.8m (reserves of \$48m plus working capital of \$9.8m), compared with \$49.6m at the end of 2018.

For 2018, Operating Income and Operating Expenditure are both forecast at \$73.9m. Additional expenditure of an estimated \$4.8m on Strategic Initiatives is to be financed from an estimated non-operating surplus of \$1.2m plus a withdrawal of \$3.6m from working capital (i.e. ITF cash balances), leaving the ITF's investments portfolio intact.

The above figures would become immediately out-of-date if the changes on the future of the Davis Cup were approved. There would be an immediate investment of over \$80m annually in the Davis Cup, including \$25m of new money for the ITF and national associations and a \$20m Prize Money fund provided by Kosmos for the Davis Cup Finals. Two new events would also be staged, bringing the total annual investment by Kosmos to \$125m (index-linked).

Questions about the ITF's published accounts and about disclosure of financial information relating to Directors' salaries and expenses were answered by René Stammbach and Dominic Anghileri. It was mentioned that most of this information was already in the public domain. It was noted the ITF President had declined his contractual bonus.

After questions regarding investment risk and budget projections for 2019 the session concluded.

DEVELOPMENT

Anil Khanna (Chair, Development Advisors Group), Luca Santilli (Executive Director, Development), Frank Couraud (Manager, ITF Training Centres & Events) and Miguel Crespo (ITF Head of Participation & Coaching) co-presented a review of Development initiatives.

Anil Khanna began by thanking his colleagues in the Development Advisors Group, the nations and volunteers who all helped in the development of tennis globally. He continued by highlighting some of the important strategic projects taking place, particularly the ITF Rating Project.

Luca Santilli, Frank Couraud and Miguel Crespo then proceeded by reviewing the key achievements over the last 12 months, from the ITF 2017-2020 Development Strategy, which was data driven and regularly measured.

There are two core strategic objectives – increasing participation and developing talented players. Four strategic pillars had been identified to deliver on these objectives – Events, Facilities, Coaching and Programmes (which includes Participation and Performance).

Development spending had increased from \$4.5m in 2016 to \$10.4m in 2018, of which \$2.6m was from the Grand Slam Development Fund.

In 2017 eligibility criteria had been published for the first time to ensure all nations could benefit from the development programme in varying degrees dependent on their resources and representation in the Grand Slam tournaments, Davis Cup and Fed Cup. Four tiers had been established with Tier 1 being the most under resourced, under represented nations.

A new online National Associations Development Plan had been launched in three languages with the aim to improve communication and collaboration with national associations. This tool enabled effective exchange of information, the ability to monitor development activities, set realistic objectives and make comparisons. A participation and performance dashboard based on the findings would be provided to each of the 190 nations in the coming months.

ITF Junior Player Grants had been introduced in 2018 to provide financial support to the best junior players taking their first step in the transition to professional tennis.

As part of the worldwide event strategy, a new 12 & Under team competition had been introduced in which more than 500 players from 97 nations had competed in 2017.

The 20th Worldwide Coaching Conference had taken place in Bulgaria in October 2017.

An inaugural ITF Worldwide Participation Conference had taken place in London in July. The event was designed to create a global conversation on increasing participation in tennis and had been attended by more than 200 delegates.

Luca Santilli concluded the session outlining the projects taking priority in 2019, including the ITF Rating Project, the online ITF Academy and the National Association Development Plan "phase 2". Additionally, the Board had approved a programme of rebates to subscription fees that would entitle all one (1) vote Class B nations to redeem up to \$3500 for development projects. Further information would be supplied to nations later in the year.

A short questions and answer session followed.

ITF WORLD TENNIS TOUR (Transition Tour)

Thomas Kønigsfeldt (Chair, ITF Men's and Women's Circuit Committee) opened the session, reminding delegates the Player Pathway Project had started in 2012 due to concerns that Pro Circuit prize money had not increased since 1998 for men and 2001 for women. Extensive research and a stakeholder survey was undertaken in order to find an appropriate competition model for the benefit of players and which might also provide ITF member nations with an improved return on investment. Findings included the fact that the current structure sees 50% of prize money is retained by the top 1% of players, with the remaining 50% shared by some 15,000 players. Exercises conducted indicated that increasing prize money alone was not a solution and structural changes were required to enable more players to achieve a break-even point.

He then introduced Jackie Nesbitt (Executive Director, ITF Circuits) to provide further details.

Jackie Nesbitt explained that the Player Pathway Project aim was to better deliver globally for future generations of players, and to ensure that a career in tennis was affordable to the most talented players from all countries, and not linked to players' ability to afford to compete or easy access to job opportunities.

The ITF acknowledges that the ATP and WTA have the right to decide the starting point for entry into their events. The ATP's decision to remove ranking points from \$15k tournaments had been anticipated, but the decision to also remove points from \$25k tournaments (partially in 2019 and in full in 2020) was not expected nor welcomed. The Junior and Pro Circuits have operated independently of each other resulting in a pathway which is not understood by players, with the junior circuit showing poor retention of age-eligible juniors, the time taken to reach the top 100 ATP

and WTA rankings increasing, and only 600 players breaking even each year. These challenges not only allow the ITF an opportunity to introduce an improved more streamlined structure, but also to establish a clear identity for the ITF.

With effect from January 2019 the new structure will be launched as the ITF World Tennis Tour, with tournaments offering ITF World Tennis Ranking points and providing the only route to professional tour events.

A video providing an overview of the new structure was shown. Miss Nesbitt outlined the differing approach adopted by the ATP and WTA which will result in a different pathway for Men and Women, noting that this will allow for comparison and adjustment if one system is found to be more effective.

Significant other changes include: a reduction in the number of tournament days from 9/10 days to 7 days to prevent overlap; a reduction in mandatory officiating requirements; the introduction of main draw entry fees for men; and additional wild cards at transition stage tournaments for local players.

The new pathway will link junior tennis with the professional game and reward success at each level, while also seeking to address affordability and allow more nations to host tournaments and more provide more opportunities to players in more countries to compete closer to home.

In the Q&A that followed, Jackie Nesbitt answered questions on the shift of \$25k level tournaments from the ATP circuit to Player Pathway in 2020; the fact that it would be common for players to hold both an ITF and an ATP/WTA ranking, noting that the entry system had been designed to recognise which rank would provide players with the best competitive opportunity.

FED CUP

Katrina Adams (Chair, Fed Cup Committee) began her presentation with an outline of recent events. For considerable time now there had been strong support from both national associations and players for a proposed change to a 16 team World Group format, bringing the format in line with Davis Cup. Additionally the concept of a Final Four event had been explored so that a fourth week was not required.

However, it was felt in the light of the recent proposed changes to Davis Cup, that it would be premature to introduce changes to Fed Cup in 2019, as it was worth considering a similar 'World Cup' style event for Fed Cup from 2020 – an expanded World Group of perhaps 28 to 30 teams, played over two weeks. Therefore the Board had decided not to move forward with the Final Four recommendation in 2019. In the meantime for 2019 a trial to increase the team size from 4 to 5 had been approved by the Board.

Justine Albert (Executive Director, Professional Tennis) took the delegates through the principles of the proposed Fed Cup Regulation changes for 2019. If approved, the full wording for each change would be submitted to the Board of Directors for approval.

The proposals are laid out in the AGM Fed Cup section of the Minutes below.

Katrina Adams and Justine Albert then answered questions from the delegates about the timing of Draws, locations of ties, hosting grants, problems obtaining visas and other administrative matters.

DAVIS CUP CHANGES

The ITF President was joined on stage by Bernard Giudicelli, Martin Corrie, René Stammbach and Mark Woodforde.

He informed the delegates that business as usual was not an option. The time for action was now and the proposal they were about to hear about in detail was a unique opportunity to retain the best parts of Davis Cup, and its history, and to elevate it to new heights. During the previous six months consultation with the nations, regions, players, sponsors and partners had taken place and the proposal had been changed several times to reflect the feedback received.

He showed a video from Gerard Piqué which was applauded, and introduced Martin Corrie (ITF Board Member) and René Stammbach (ITF Board Member and Chair, Finance Committee) who summarised the benefits of the proposal.

Rigorous due diligence had been undertaken to enable the ITF Board of Directors to make a unanimous decision to support the Davis Cup changes. This was a 25 year, \$125m a year contract proposal from Kosmos, with \$81m spent annually on licence fees, prize money and operational costs and the remaining \$44m allocated to prize money and the launch of 2 new events that would be held in the April and September Davis Cup weeks.

In the last week both Larry Ellison, owner of Oracle and Indian Wells, and CMC and Sequoia, the sports investment fund had been announced as investors in the project.

There would be various key performance indicators in place to measure the contract's performance and any failure to reach targets could trigger early termination. Crucially the ITF would retain control at all times and the Davis Cup would remain the intellectual property of the ITF.

Bernard Giudicelli (member Davis Cup Committee, and FFT President) gave a presentation in which he traced the evolution of Davis Cup over the previous 50 years and outlined the deliberations of the Davis Cup Committee in the last 3 years to develop an optimal format for the Davis Cup, with the assistance of two external audits by world-leading consultancy firms. The opinions of the national associations had of course also been taken into account.

The new format being proposed would see 24 teams take part in home and away ties in February. The 12 winners would join the four semi-finalists from the previous year and two wild cards to form an 18 nations group to take part in the Davis Cup Finals in November.

Finally he urged the delegates not to repeat the mistakes of the past by being an obstacle to progression.

René Stammbach then presented the meeting with a detailed forecast of the financial key features of a reformed Davis Cup.

For Davis Cup, the new format would deliver \$81m investment, of which \$15m would be required for operational costs and \$20m would go into a player payments fund.

In Groups III & IV participating nations would receive \$25,000, 10 times the current figure, and host nations up to \$60,000, depending on the number of participating nations.

In Group II winning nations would receive \$100,000 while losing nations receive \$65,000.

In Group I winning nations would receive \$125,000 while losing nations receive \$75,000.

In both Groups I and II, the host nation would receive a further \$25,000 hosting grant.

In the new qualifier round played in February winning nations would receive \$200,000 while losing nations receive \$175,000, and all host nations in this round would receive an additional \$50,000 hosting grant.

In the Finals group stages, nations would receive a minimum of \$300,000 and players would receive a minimum of \$600,000 per team.

In conclusion he spoke of the guarantees in place and recommended the proposal being put forward.

A presentation by Mark Woodforde (ITF Athlete Board Member) strongly supported the two previous speakers. He pointed out the wavering commitment to Davis Cup from the game's top players in recent years, because the rewards were becoming increasingly out of step with the time and commitment required. He had no doubt that the proposed reforms would quickly reverse this trend. His presentation received a standing ovation.

The following questions and answer session was chaired by the ITF President.

The German delegation had reservations about the proposed staging of the Davis Cup Finals in one venue. This would limit the opportunities for their juniors to watch and learn from their national team and about what Davis Cup means, unless they travelled abroad. In response, the President pointed out that the home and away format was being retained in Week I. Additionally, Bernard Giudicelli mentioned there were other ways of forming links between juniors and their national team, if sufficient resources were applied and younger players educated to realise its importance. The President added that an improved format for the Davis Cup had been debated for many years and in many different forms and the current proposals had been judged to be the best among five possible format options. However no solution would ever be ideal.

Bernard Giudicelli answered a question about the criteria for Wild Cards and the timing of their allocation, saying they would be allocated before the February qualifier round and a Steering Committee would make the decision based on two criteria, having a player within the Top 10 and/or being a nation ranked in the Top 50 of the Davis Cup Nations Rankings.

With regards to prize money it was stated that this would be paid out through the nations.

In answer to a question about the likely audience for the new Davis Cup format, Kelly Fairweather (ITF Chief Operating Officer) said that market soundings suggested that the power of a 'Davis Cup Final' a World Cup for tennis would ensure global attention as in other sports and would reverse the audience stagnation of recent years. The President agreed and pointed out that the 2017 Davis Cup Final, while big in France and Belgium, had not been watched much outside these two nations.

In answer to a question about this being revolution and not evolution, Bernard Giudicelli pointed out that tennis audiences were older now and the younger generation was not taking an interest, and did not watch TV. The new format would reach new heights of intensity and be on digital and social platforms in order to reach a younger audience.

In response to concerns that the proposed contract risked putting an unnecessary cap on prize money growth, René Stammbach pointed out that there were KPIs in the contract that would protect against this because it is in Kosmos' interests to have players attending.

Various other questions from the floor were answered and the President concluded the session by observing that unanimous support for the Davis Cup reform proposals would likely never be achieved but the call for change had been around for a while and this was a fantastic opportunity.

DAVIS CUP REGULATION CHANGES

The President then introduced Jack Graham (ITF Board Member and Chair, Constitutional Committee) to take the delegates through the changes that would be required to the regulations should the reforms be voted through.

Additionally Jack Graham covered the miscellaneous regulation changes that are laid out in the AGM Davis Cup section below.

OPENING SPEECH - 16 AUGUST 2018

The President thanked the delegates for the positive discussions over the last two days. He reiterated that this was a momentous time for the ITF - the status quo was no longer an option - and the decisions made today could ensure the Membership were the ones deciding the future of tennis rather than having others do it for them.

The reform proposal for Davis Cup, in a deal with Kosmos over 25 years, would annually provide \$20m Davis Cup prize money and \$25m in additional development investment, as well as sending a message that the ITF and the nations were leading the development for future generations.

The President then introduced Carlos Bravo (President, Costa Rica Tennis Federation), Katrina Adams (President, USTA) and Gerard Piqué (Chairman, Kosmos) to each say a few words.

Following this, Gerard Piqué left the room.

ITF ANNUAL GENERAL MEETING - 16 AUGUST 2018

ITF President, David Haggerty, began the Meeting at 08:30am, thanked Katrina Adams (President, USTA) and invited her to say a few words. The ITF AGM was then formally opened by Orlando City Commissioner, Jim Gray - on behalf of Orlando City Mayor Buddy Dyer - who presented the ITF President with a key to the city before departing.

The President informed the Meeting that 144 out of 210 Member Nations were represented at the AGM by 242 delegates. Libya, one of the nations present, was in subscription arrears and were therefore attending as Observers.

The computerised voting system was tested and the quorum established, the quorum being at least half of all Class B members or half the total Shares. 118 Class B members entitled to vote were present out of a maximum total of 147 Class B Members (64%). The total Shares registered for the AGM was 422 out of a possible total of 462 Shares (91%).

Apologies for absence had been received from the following Associations:

Cape VerdeEritreaMauritaniaMyanmar

Luxembourg

Apologies for absence had also been received from Brian Tobin and Francesco Ricci Bitti (Honorary Life Presidents, Heinz Grimm (Honorary Life Vice President), Alvaro Peña and Roman Murashkovsky (Honorary Life Counsellors).

The President acknowledged the presence of Honorary Life Vice President Geoff Pollard and Honorary Life Counsellors Ismail El Shafei and Lucy Garvin.

The appointment of Jonathan Taylor QC, Bird & Bird LLC, as parliamentarian was agreed by the Meeting. Cyrille Mainguy, Henrik Maris and Eva-Maria Schneider were elected as scrutineers.

The Minutes of the 2017 AGM were approved with 98.3% support.

The Meeting stood in silent tribute to honour the members of the tennis family who had passed away during the previous year.

The President informed the meeting there would be a change to the order in which the agenda items were addressed and that the Davis Cup reforms would be dealt with before Governance.

DAVIS CUP REFORMS

The President invited Jack Graham (Board Member, Chair of the Constitutional Committee) to present these reforms.

Jack Graham referred the Meeting to page 41 of the agenda and opened the floor to comments.

Various delegates voiced their opinions for and against the proposed changes, including concerns about the length of contract to be signed with Kosmos, wild card entry to the Final, player support, the loss of part of the historical and home and away format, as well as the big difference an injection of \$25m would have into grassroots tennis and the need for the competition to evolve within the changing landscape of tennis and sport in general.

Extensive consultation had taken place with nations, players, sponsors and partners; due diligence had been carried out on Kosmos and their investors and a lot of research had been undertaken prior to the proposal being brought forward. There were calls to look towards the future and to ensure all nations could benefit more financially. The 25 year contract includes a break clause which the ITF can activate if targets are not met for two years.

After constructive feedback and discussion it was proposed and seconded to move to a vote. The motion to move to a vote was carried with 87.47%.

The resolution "Approved changes to the Davis Cup Regulation to implement a new Davis Cup competition format for 2019" was approved by the Meeting with 71.43% support.

The President thanked the Meeting for the confidence shown in the Board and invited Gerard Piqué into the room to say a few words of thanks.

DAVIS CUP REGULATIONS - PROPOSALS TO AMEND

The President asked Justine Albert (Director Pro Tennis Events) to present the miscellaneous rule changes as set out on pages 64-67 of the 2018 Agenda, which had been presented in a session the previous day. It was proposed that the changes would be voted on in one block.

The resolution "Final match court ready by date" was withdrawn from the block as it was no longer relevant following the Davis Cup reform vote.

The motion to vote on the proposals altogether was carried with 79.47%.

The proposals were:

- **Composition of Davis Cup Committee** to remove a specified number of members, allowing the Board to appoint the required number without constraint.
- **Regulation on Host Nation responsibility for visas** to extend the requirement to the Zone Group Round Robin Host nations to provide support to visiting nations to obtain visas.
- **Zone Group III & IV Dead Rubber Policy** allowing dead rubbers to be at the full discretion of the Referee.
- Officiating Appointment clarification of current practice whereby two chair umpires are appointed in Group I and the ITF Officiating team is responsible for approving Chair Umpires for Groups III & IV.
- **Deterrent for late change of ball and/or playing conditions** amended to state changes can only be requested in justified circumstances.

- Committee's power to rebalance zone group events to allow the Davis Cup Committee to rebalance the number of participating nations or amend the number of promoted or relegated nations (as allowed in the Fed Cup regulations).
- **Punctuality for ceremonies and official functions** giving the Referee discretion to fine individuals and/or teams to a maximum of \$10,000.
- **Referee's power** giving the Referee discretion to fine a team/captain for late submission of player selection up to a maximum of \$5,000.
- **Pre-Draw for Zone Group events held in two locations** to include into the regulations a pre-draw, a minimum of 10 weeks prior to an event where hosting is across two nations, to split the nations between the two venues.
- **Identification on Players' clothing** to restrict the industries allowed to be displayed.

The Meeting approved amendments to the above regulations with 76.86% support.

FED CUP REGULATIONS - PROPOSALS TO AMEND

Justine Albert went on to present the miscellaneous rule changes to Fed Cup Regulations set out on pages 68-71 of the 2018 Agenda, which had also been presented in detail the previous day. It was again proposed that the changes would be voted on in one block.

Since the printing of the Agenda, the Board of Directors had decided to withdraw the resolution "Flight Reimbursement".

The motion to vote on the remaining proposals in one block was carried with 83.38%.

The proposals were:

- **Best of three tie-break sets** following the successful 2018 trial, this to be incorporated into the 2019 Regulations
- **Composition of Fed Cup Committee** to remove a specified number of members, allowing the Board to appoint the required number without constraint.
- **Regulation on Host Nation responsibility for visas** to extend the requirement to Zone Group Round Robin Host nations to provide support to visiting nations to obtain visas.
- **Zone Group Dead Rubber Policy** to remove an error incorporated last year, as all games, sets and matches count towards final positions in each pool. However, still allowing full discretion of the Referee to not play dead doubles in knock out stages.
- Officiating Appointment -clarification of current practice whereby the ITF Officiating team appoints all Chair Umpires for Groups I, II and III.
- **Final match court availability** ensuring at a Final the match court is available from Tuesday.
- **Deterrent for late change of ball and/or playing conditions** amended to state changes can only be requested in justified circumstances.
- **Punctuality for ceremonies and official functions** giving the Referee discretion to fine individuals and/or teams to a maximum of \$10,000.
- **Referee's power** giving the Referee discretion to find a team/captain for late submission of player selection up to a maximum of \$5,000.
- **Pre-Draw for Zone Group events held in two locations** to include in the regulations a predraw, a minimum of 10 weeks prior to an event where hosting is across two nations, to split the nations between the two venues.
- **Identification on Players' clothing** to restrict the industries allowed to be displayed.

The Meeting approved amendments to the above regulations with 76.86% support.

GOVERNANCE - PROPOSALS TO AMEND THE CONSTITUTION

The President introduced Jack Graham (Board Member, Chairman – Constitutional Committee) who had presented the resolutions on governance to be voted on in detail in the first day of the conference.

Jack Graham reminded the Meeting that the commitment made in ITF2024 was to uphold the highest standards of ethics in sport and that additionally the first item under the mission of the IOC was to encourage and support the promotion of ethics and good governance.

Following feedback from the nations with regards to Code of Ethics resolutions presented earlier in the week, the Board had decided to withdraw the resolution to amend Articles 19 and 21. However it was noted that the Board would move ahead with the introduction of a Code of Ethics for the Board, Committees and Commissions from January 2019, and would consult with nations and regions in relation to wider application for the future.

The resolutions (found on pages 17-35 of the AGM Agenda) were:

[2/3 majority required]

- **Competitions** – to entrust the Board of Directors with the power to amend the Davis Cup and Fed Cup Regulations.

The Meeting **approved** the amendment to Article 27 with 71.13% support.

- **International Team Competitions** – to permit the Board of Directors to implement a regulation in relation to the sanctioning of international team competitions.

The Meeting approved the amendments to Articles 22 and 27 with 86.22% support.

- **Increase number of Directors elected to the Board of Directors –** to increase the number of Board Members from 13 to 14 to allow more inclusive representation of the Membership without changing the current geographical composition.

The Meeting approved the amendments to Articles 19 and 21 with 78.29% support.

- **The All India Tennis Association resolution –** regarding changing the geographical representation to the Board of Directors was **withdrawn**.

[Bare Majority required]

- Reduce the annual subscription for Class C Members – a reduction from \$767 to \$250 for all Class C Members.

The Meeting **approved** the amendment with 87.70% support.

- US Virgin Islands Resolution: Reduction in subscription fees this resolution was withdrawn.
- Jordan Resolution: Reduction in subscription fees this resolution was withdrawn.

[2/3 majority required]

- Swiss Tennis Resolution: to introduce a single ballot paper for Presidential and Board of Director elections – to prevent nations with the higher share allocations being able to split votes and ensure equal treatment for all nations.

The Meeting **approved** the amendments to Article 18 with 79.74% support.

- **Tenure of the Board of Directors** an amendment from Tennis South Africa was proposed to the initial resolution in the Agenda. The amendment aimed to ensure that any opinion came from an independent expert and not from the ITF Board. The amended proposal to Article 21(k)(iii) is below:
 - (k) The office of a member of the Board of Directors shall ipso facto be vacated in the event that THE a member:
 [...]
 - (iii) Has been convicted of a criminal offence WHERE THE OFFENDING CONDUCT WOULD CONSTITUTE A CRIMINAL OFFENCE IN THE MAJORITY OF JURISDICTIONS IN WHICH THE SPORT IS PLAYED and HOF (A) THE MEMBER receives a custodial sentence (WHETHER SUSPENDED OR OTHERWISE) FOR THAT OFFENCE; OR (B) IN THE OPINION OF AN INDEPENDENT EXPERT APPOINTED BY THE BOARD THE CONVICTION MEANS THE CONTINUED PRESENCE OF THE MEMBER ON THE BOARD WOULD BRING THE ITF INTO DISREPUTE; or [...]

A bare majority was required to hear the amendment proposed by Tennis South Africa. The Meeting voted in favour of hearing the amendment with 76.44% support.

Following a brief discussion on the matter, the Meeting **approved** the amended resolution, which superseded the Board resolution, with 68.88% support.

Jack Graham thanked the Meeting for the confidence shown in the Constitutional Committee.

MEMBERSHIP

The President informed the Meeting that any membership application required a two-thirds majority and changes would take effect from 1 January 2019.

Croatia's application for an increase from 7 to 9 Class B shares was **not approved** by the Meeting with only 27.20% support.

Kazakhstan's application for an increase from 5 to 7 Class B shares was **not approved** by the Meeting with only 54.43% support.

Portugal's application for an increase from 3 to 5 Class B shares was **not approved** by the Meeting with only 51.18% support.

Ukraine's application for an increase from 3 to 5 Class B shares was **not approved** by the Meeting with only 40.36% support.

Venezuela's application for a reduction from 3 to 1 Class B shares was **approved** by the Meeting with 84.32% support.

Nepal's late application for a transfer from Class C to Class B membership required a four-fifths majority to be heard by the Meeting. The application **was not heard** with only 77.8% support.

The following nations were suspended from membership after failure to pay their annual subscriptions for two consecutive years:

Cote d'Ivoire 85.03% support
Afghanistan 78.57% support
Comores 89.97% support
Korea, DPR 88.30% support
Tonga 91.54% support

ANNUAL SUBSCRIPTIONS

It was announced that, following the resolution passed earlier in the Meeting the subscription rates for 2019 would be:

Class C Members \$250

Class B Members: \$784 plus \$4,676 per share

Inflation for Class B Members is in accordance with the OECD annual inflation measure of 2.2%.

FINANCE & ADMINISTRATION

The President then introduced René Stammbach (Vice President, Chair of the Finance Committee) and Dominic Anghileri (Director, Finance & Administration) to formally present the results for 2017 as reported in the Annual Report and Finance Statements. These had been circulated with the Agenda and presented the previous day. The operating result was a surplus of \$0.5m, a non-operating surplus of \$4.8m and an overall surplus of \$5.3m. Net assets had increased from \$49.6m to \$57.8m, of which \$47.1m is represented by the value of investment portfolios.

The Meeting received the audited statements for 2017.

AWARDS FOR SERVICES TO THE GAME

The President introduced the following nominations for awards from National Associations:

Ms Sandra Osborne Barbados
Mr Gevork Karamanoukian Armenia
Dr Dimitrije Rasovic Montenegro
Mr George Stevenson Ireland

Mr Abdulrahman Falaknaz United Arab Emirates

Mr Viktor Yanchuk Russia
Mr Aleksandr Dolgopolov Ukraine
Ms Barbara Rittner Germany
Mr Raul Viver Ecuador
Mr Pablo Cuevas Uruguay
Mr Brian Earley USA

Also included was the Coaches Commission nomination for Conchita Martinez (Spain).

The Meeting approved the awards by show of hands.

The President then presented the awards to Sandra Osborne and Dimitrije Rasovic who were present at the Meeting.

APPOINTMENT OF AUDITORS

PricewaterhouseCoopers LLP were appointed as Auditors, with 99.44% approval, for the ITF from 16 August 2018 up to and including the final day of the 2019 Annual General Meeting.

ANNUAL GENERAL MEETING 2019

The President announced that the next AGM would be hosted by the Portuguese Tennis Federation and would take place in Lisbon, Portugal from 24-27 September 2019. The formal invitation to Portugal was issued by Mr Vasco Costa, FPT President and a promotional video shown.

FUTURE ANNUAL GENERAL MEETINGS

The President asked any nation interested in hosting a future AGM to contact the ITF office for further details.

ANY OTHER BUSINESS

The President thanked the ITF Board of Directors for their cooperation and support, the Regional Presidents, Committee Chairs and Committee members and all the delegates for their attention and engagement during the week and throughout the year.

He acknowledged the historic decision that had been made and expressed the importance to unite and move forward to work for the common good and continue to deliver tennis for future generations.

He also thanked the ITF AGM staff who had worked hard to ensure the success of the week. The President made particular mention of Kelly Fairweather and the ITF Executive who had worked tirelessly.

He recognised the constructive comments that had been voiced over the week, pointed out that in recent years changes had been made to the format of the Conference & AGM to allow for adequate debate and welcomed further feedback on how meetings could be improved.

Jack Graham's request to speak was granted and he in turn thanked the President for all his hard work and commitment to the development of tennis worldwide. The Meeting applauded.

The 2018 ITF AGM was officially closed at 12:16pm.